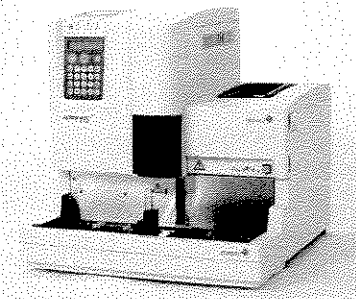


DEPARTMENT OF VETERANS AFFAIRS

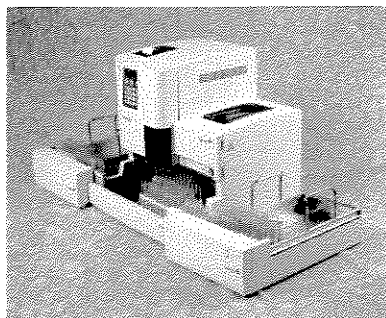
AUTHORIZED FEDERAL SUPPLY SCHEDULE
PRICELIST (CATALOG)

COST-PER-REPORTABLE-RESULT (CPRR)



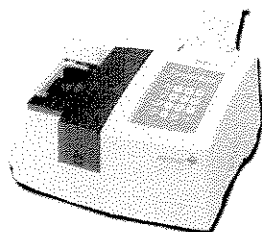
Model AUTION MAX™ AX-4280 Automated Urine Chemistry Analyzer

The AX-4280 is the smallest, fully automated urine chemistry device available and is designed around a universal specimen transfer rack system. This provides automatic, unattended batch processing of up to **110 specimens** at a throughput of 225 specimens per hour, or the lab may choose continuous loading. The AX-4280 performs 12 tests on urine including 9 chemistries using dual wavelength reflectance technology, specific gravity by refractometer, color using 3 wavelengths and clarity using scattered to transmitted light ratio. Results are automatically corrected for sample color-tone, temperature and elevated glucose and/or protein.



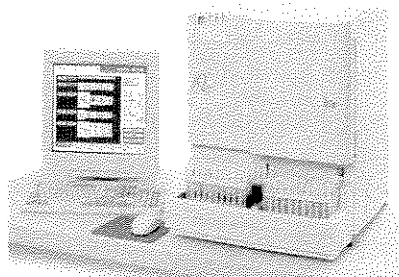
Model AUTION MAX™ AX-4280 with Load/Unload Trays

The AX-4280 is the smallest, fully automated urine chemistry device available and is designed around a universal specimen transfer rack system. This provides automatic, unattended batch processing of up to **210 specimens** at a throughput of 225 specimens per hour, or the lab may choose continuous loading. The AX-4280 performs 12 tests on urine including 9 chemistries using dual wavelength reflectance technology, specific gravity by refractometer, color using 3 wavelengths and clarity using scattered to transmitted light ratio. Results are automatically corrected for sample color-tone, temperature and elevated glucose and/or protein. Includes a load and unload tray for high volume use.



Model AUTION JET™ AJ-4270 Urine Chemistry Analyzer

The AJ-4270 is a small, lightweight automated urine chemistry analyzer with bar code reader. It installs in minutes, requires minimal operator training and provides a complete menu of 11 tests performed simultaneously, including specific gravity. The color measurement is reported in 23 colors and intensities. The semi-automated device provides an unparalleled throughput of 450 samples/hour – one result every 8 seconds. A color compensation pad corrects for sample color interferences; the automatic temperature correction function increases precision and accuracy.



Model iQ™ 200 Automated Urine Microscopy Analyzer

The iQ200 Automated Urine Microscopy Analyzer is a user-friendly, bench top, fully automated instrument that performs urine microscopy on unspun specimen; simply load, press START and walk away. The instrument uses Auto-Particle Recognition (APR™) to identify and count twelve formed elements. The results may be auto-released based on user-defined criteria. For those samples not auto-released, the images may be viewed on the workstation monitor, eliminating the need for manual microscopy.

IMPORTANT FOR ORDERING ACTIVITIES

1. **SCHEDULE TITLE:** Group 66, Part III, Cost Per Test, Clinical Laboratory Analyzers
2. **FSC CLASS:** 6630
3. **CONTRACT NUMBER:** V797P-4736a
4. **CONTRACT PERIOD:** October 1, 2004 through September 30, 2009
5. **SPECIAL ITEM NUMBER (S.I.N.):** 605-4a
6. **DELIVERY ORDER LIMITATION:** None
7. **MINIMUM ORDER:** iQ 200 and AX-4280 900 tests/month, AJ-4270 300 tests/month.
8. **GEOGRAPHIC COVERAGE/FOB DESTINATION:** FOB Destination within Cosignee's premises 48 states and DC. Point of exportation to Alaska, Hawaii and Puerto Rico for analyzers, reagents and consumables.
9. **POINT OF PRODUCTION:** Chatsworth, California
10. **Federal I. D. #** 94-2579751 **DUNS: #**09-824-0690
11. **PRICE MATRIX:**

iQ™₂₀₀ GSA CPRR Program

<u>Minimum Tests/Month</u>	<u>900</u>	<u>1,200</u>	<u>1,500</u>	<u>1,800</u>	<u>2,100</u>	<u>2,400</u>	<u>2,700</u>	<u>3,000</u>	<u>4,000</u>	<u>5,000</u>
# of Repeats (5%)	45	60	75	90	105	120	135	150	200	250
No-charge controls	100	100	100	100	100	100	100	100	100	100
CPRR for 3-year program	\$3.25	\$2.54	\$2.13	\$1.84	\$1.64	\$1.49	\$1.37	\$1.27	\$1.07	\$0.93
CPRR for 4-year program	\$2.92	\$2.30	\$1.93	\$1.68	\$1.50	\$1.37	\$1.26	\$1.18	\$0.99	\$0.87
CPRR for 5-year program	\$2.75	\$2.17	\$1.83	\$1.59	\$1.43	\$1.30	\$1.20	\$1.12	\$0.95	\$0.84
Cost per test above minimum	\$0.45	\$0.44	\$0.44	\$0.43	\$0.43	\$0.43	\$0.42	\$0.42	\$0.42	\$0.41

AX-4280 GSA CPRR Program

<u>Minimum Tests/Month</u>	<u>900</u>	<u>1,200</u>	<u>1,500</u>	<u>1,800</u>	<u>2,100</u>	<u>2,400</u>	<u>2,700</u>	<u>3,000</u>	<u>4,000</u>	<u>5,000</u>
# of Repeats (5%)	45	60	75	90	105	120	135	150	200	250
No-charge controls	100	100	100	100	100	100	100	100	100	100
CPRR for 3-year program	\$1.88	\$1.50	\$1.27	\$1.11	\$1.01	\$0.93	\$0.86	\$0.81	\$0.69	\$0.61
CPRR for 4-year program	\$1.68	\$1.35	\$1.14	\$1.00	\$0.91	\$0.84	\$0.78	\$0.73	\$0.63	\$0.56
CPRR for 5-year program	\$1.60	\$1.28	\$1.09	\$0.96	\$0.87	\$0.81	\$0.75	\$0.71	\$0.61	\$0.54
Cost per test above minimum	\$0.37	\$0.36	\$0.35	\$0.34	\$0.34	\$0.34	\$0.33	\$0.33	\$0.32	\$0.31

AX-4280 with Load/Unload Tray GSA CPRR Program

<u>Minimum Tests/Month</u>	<u>900</u>	<u>1,200</u>	<u>1,500</u>	<u>1,800</u>	<u>2,100</u>	<u>2,400</u>	<u>2,700</u>	<u>3,000</u>	<u>4,000</u>	<u>5,000</u>
# of Repeats (5%)	45	60	75	90	105	120	135	150	200	250
No-charge controls	100	100	100	100	100	100	100	100	100	100
CPRR for 3-year program	\$2.08	\$1.65	\$1.38	\$1.20	\$1.08	\$0.99	\$0.91	\$0.85	\$0.72	\$0.63
CPRR for 4-year program	\$1.85	\$1.48	\$1.25	\$1.09	\$0.99	\$0.91	\$0.84	\$0.79	\$0.67	\$0.59
CPRR for 5-year program	\$1.74	\$1.39	\$1.18	\$1.03	\$0.94	\$0.86	\$0.80	\$0.75	\$0.64	\$0.57
Cost per test above minimum	\$0.37	\$0.36	\$0.35	\$0.34	\$0.34	\$0.34	\$0.33	\$0.33	\$0.32	\$0.31

AJ-4270 GSA CPRR Program

<u>Minimum Tests/Month</u>	<u>300</u>	<u>600</u>	<u>900</u>	<u>1,200</u>	<u>1,500</u>	<u>1,800</u>	<u>2,100</u>	<u>2,400</u>	<u>2,700</u>	<u>3,000</u>
# of Repeats (5%)	15	30	45	60	75	90	105	120	135	150
No-charge controls	100	100	100	100	100	100	100	100	100	100
CPRR for 3-year program	\$1.42	\$0.89	\$0.71	\$0.62	\$0.56	\$0.53	\$0.49	\$0.48	\$0.45	\$0.43
CPRR for 4-year program	\$1.29	\$0.83	\$0.67	\$0.58	\$0.54	\$0.51	\$0.47	\$0.46	\$0.44	\$0.42
CPRR for 5-year program	\$1.22	\$0.79	\$0.64	\$0.56	\$0.52	\$0.49	\$0.46	\$0.45	\$0.43	\$0.41
Cost per test above minimum	\$0.37	\$0.36	\$0.35	\$0.34	\$0.34	\$0.34	\$0.33	\$0.33	\$0.32	\$0.31

12. **BILLING PROCEDURE:**
 - a. This CPRR program includes the equipment, service and consumables (all reagents, controls and calibrators, excluding test tubes, paper, bar code labels, printer ribbon and toner cartridges) necessary to operate the system.
 - b. Each month the laboratory will forward the instrument meter reading to IRIS
 - c. The "minimum monthly fee" will be charged based on the price matrix.
 - d. When the monthly test volume exceeds the minimum plus no-charge tests, an additional fee will be charged based on the price matrix
13. **QUANTITY/DOLLAR VOLUME DISCOUNT (PRICES):** None
14. **PROMPT PAYMENT TERMS:** None, Net 30 days
15. **ACCEPTS GOVERNMENT COMMERCIAL CREDIT CARD:** Accepted with no additional discount up to \$2,500 micro purchase threshold.
16. **FOREIGN ITEMS:** AX-4280; AJ-4270 manufactured in Japan
17. **TIME OF DELIVERY:** within 45 days ARO
18. **Expedited Delivery:** Within 7 days ARO (analyzers). Within 48 hrs ARO (reagents and controls). In conditions where the order amount exceeds normal ordering patterns, Government will pay actual expedited freight charges.
19. **ORDERING ADDRESS:** Iris International, Inc,
9172 Eton Avenue, Chatsworth, CA 91311
(818) 709-1244 or (800) 776-4747
20. **PAYMENT ADDRESS:** Same as ordering address
21. **TRAINING and TECHNICAL SERVICE:** **AX-4280 (with or without racks):** One-day no-charge on-site training included. **iQ200:** The Government will initially receive the training of two (2) key operators in a four-day urinalysis training. Lodging, transportation, airfare and meals are paid by the contractor. Additional training is available at \$3,600 per person. Training for the AJ-4270 is conducted onsite when installed.